



Case study —

# Desdalex Lawyers

Interview with Bart Verbelen, Partner

A fully electronic AML process  
for Desdalex Lawyers

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everyday practice.”**

At Desdalex Lawyers, a user-friendly approach to anti-money laundering is key, both for lawyers and clients. We spoke with Bart Verbelen, partner at Desdalex Lawyers, about how the RegLab application has helped to fully digitise the AML process and better align it with the firm's daily practice.

When Desdalex Lawyers took a closer look at its anti-money laundering process, it quickly became clear that the existing working method mainly worked on paper. The firm had extensive procedures, intake questionnaires and follow-up questions in place, but in practice these created a high administrative burden and were not very user-friendly. “As a result, the process was perceived as complicated,” explains Bart Verbelen, partner at Desdalex Lawyers. “The process was cumbersome, and that quickly leads to it being neglected.”

### Stricter regulations call for a user-friendly solution

The firm wanted to take a different approach, especially since counter checks are becoming increasingly stringent and European regulations will be further harmonised from 2027 onwards. However, Bart points out: “Our philosophy is to keep the anti-money laundering process as user-friendly as possible for our clients and to do as much as we can ourselves.” The need for a solution that was both user-friendly and fully compliant was therefore becoming increasingly important.

During the search for a tool, the firm spoke with various providers. Ultimately, they ended up with RegLab, partly thanks to positive experiences from a friendly firm. “They were very satisfied with its user-friendliness. That gave us an extra push in the direction of RegLab.”







### A tool that lawyers actually use

Since the firm started working with RegLab, the impact has been clearly noticeable. The introduction went smoothly and the team quickly began using the tool. Whereas the anti-money laundering process used to be seen as a burden, it is now a routine part of every matter.

**“The RegLab application helps to streamline the process and ensure that every matter is checked effectively.”**

“You can see that people are using the tool more and more effectively,” says Bart. “The RegLab application helps to streamline the process and ensure that every matter is checked effectively. We already have a number of people who use it to send their engagement letters, so it really has everything it takes to make the client identification process as user-friendly as possible.”

### More insight into regulations thanks to RegLab

One important difference is increased awareness. Previously, it was often assumed that certain matters did not fall under money laundering legislation. RegLab provides more insight into the regulations by asking specific verification questions. “These questions help lawyers realise much more quickly when they are subject to the law,” says Bart.

This is no unnecessary luxury, as Belgian regulations are complex. The Antwerp Bar Association has a procedure manual of almost two hundred pages. “No one reads it in its entirety,” says Bart with a laugh. “RegLab translates the procedure into concrete steps. This makes it much more accessible and practical.”

***“It is user-friendly, and you can choose whether to place the responsibility with the client or to do as much as possible yourself.”***

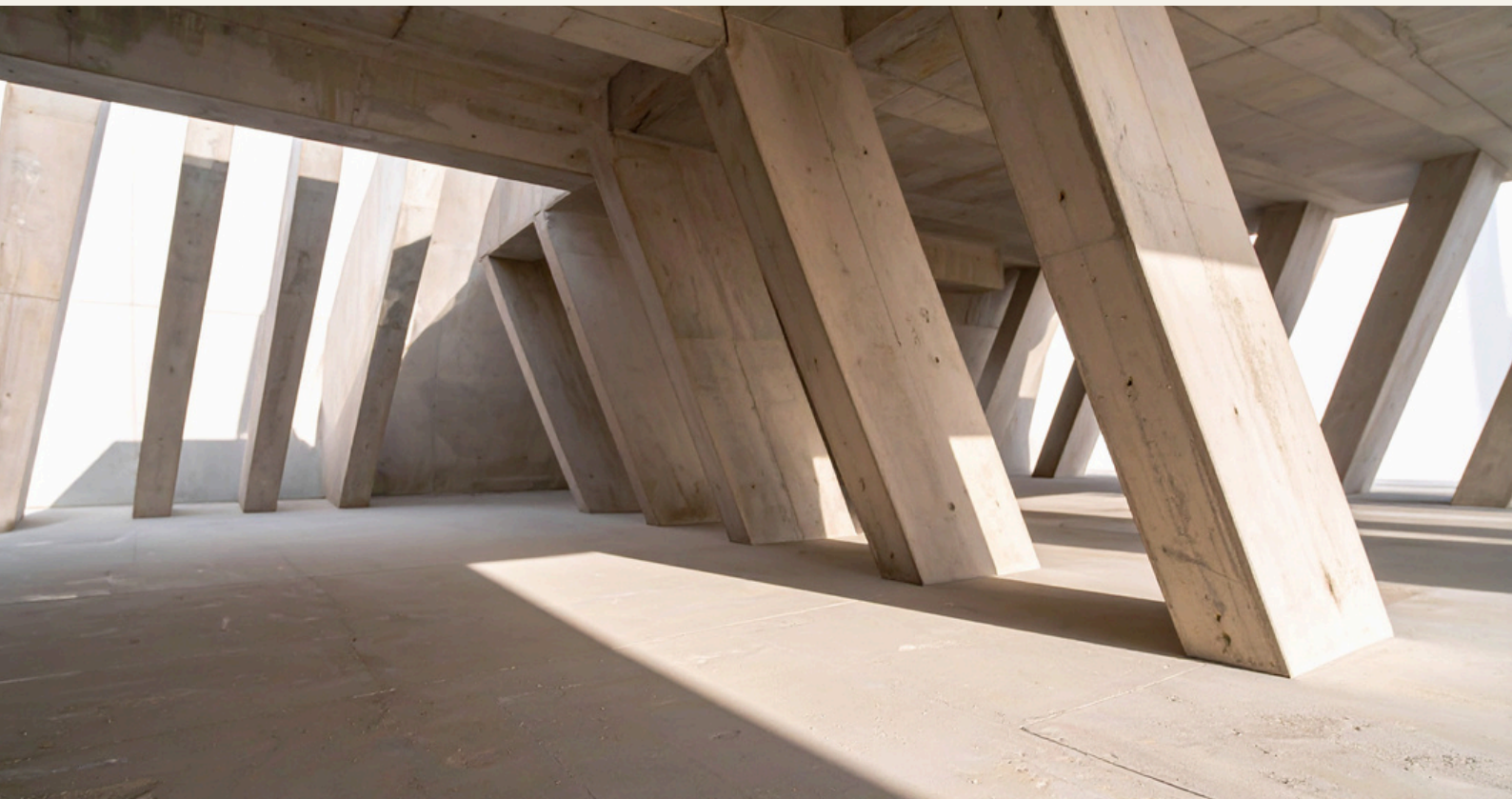
### **From an administrative burden to a workable process**

When asked whether they would recommend RegLab, Bart does not need to think long. “Absolutely. It is user-friendly, and you can choose whether to place the responsibility with the client or do as much as possible yourself. We would definitely recommend it.”

With RegLab, the law firm has an anti-money laundering process that not only complies with the law, but also fits in with the daily practice of lawyers. What was once an administrative hurdle is now a clear and workable part of their service provision.

### **About Desdalex Lawyers**

Desdalex Lawyers is a law firm based in Antwerp, specialising in various areas of law. They have a broad client base, with both private individuals and companies calling on their expertise.



# About RegLab

RegLab makes money laundering prevention simple and efficient for lawyers, tax advisers, accountants, administration firms, notaries and investment institutions. Over 250 firms rely on RegLab for their AML compliance.

Our [user-friendly application](#) automates the entire screening and monitoring process from a single platform. This ensures a simple, efficient and client-friendly onboarding process.

In addition, RegLab's [compliance as a service](#) ensures a sound approach and implementation. With our support, you will have a clear and up-to-date policy, experienced compliance specialists who know your firm, and an extra pair of eyes to review matters.



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